



Radionics™

MEMORANDUM

MEMO TO: Radionics Customers
FROM: Dorsie Mosher
DATE: June 11, 1986
SUBJECT: Introducing the 6112 Control/Communicator

Aside from the original 4000/8000 control/communicator introduced to the industry in 1977, the 6112 represents the most important product Radionics has ever produced. The 6112 truly represents an Engineering marvel in that it is a low-cost product, incorporating many features normally reserved for expensive products:

- Ω Auto-Answer Man
- Ω Remote Programming
- Ω On-Board Diagnostics
- Ω 16-Zone Capacity
- Ω Dual-Account, Dual-Protection Capability
- Ω 7 User Combinations
- Ω Open/Close Supervision Selectable by Combination
- Ω Aux Relay Output Assignable to Combinations or Type of Alarm
- Ω Independent Zone Shunting
- Ω Individual Zone Shunting (Normal, Faulted, Alarm Memory and Shunt) at Each 620/630 Command Center
- Ω Perimeter, Interior and Instant Mode Status at Each Command Center
- Ω COMMAND Functions which Mimic 8112 Functionality
- Ω 3 Function Keys to Simplify Complex COMMANDS For the User
- Ω Actual Load-Test of Battery at Test Time
- Ω Superior Transient/Lightning Immunity
- Ω No Interface Module Required for Glass-Break Detectors
- Ω No Interface Module Required for Two-Wire Smoke Detectors
- Ω Built-in Auto-Bell Test, Closing Ringback, Test Timer, Ground Start, DTMF Rotary
- Ω The Most Versatile Protective Circuit Programmability in the Industry - 65,000 Combinations
- Ω Much, Much, Much More!

All of the above features convert to user benefits to make the selling process easier than ever before. Your installation/service departments will also appreciate the convenience of 4-wire keypads with complete visual system diagnostics, auto-resetting circuit breakers and the elimination of numerous service calls afforded by the Remote Programmer. Technical training sessions are being scheduled throughout the country (see attached list of cities and dates). Also, slide/tape or video audio/visuals are available for your in-house technical training requirements.

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For your sales effort, comprehensive end-user literature is available (samples enclosed) and a Mini-Demo is available.

Radionics has shared the disappointment of many of our customers for our inability to deliver the 6112 earlier. However, as you read this announcement, several thousand 6112's are in the field and the performance has been outstanding. No product ever produced by Radionics has received more rigorous testing and design enhancement to insure its reliability. We are most appreciative of your loyalty and patience related to our delays with this product. We are supremely confident that its versatility, reliability and advanced technological features/benefits will make these concerns of the past soon forgotten.



DORSIE W. MOSHER
Vice-President, Marketing

DWM/meo

Attachments

6112 Price Catalog
6112 Price Insert
6112 Spec Sheet
6112 Operation Manual
6112 Program Record Sheet
6112 Program Entry Guide
6112 Main Handler
610 User Guide
620/630 User Guide
6112 Commercial Brochure
6112 Residential Brochure

TENTATIVE 6112 TRAINING SCHEDULE

July:

9th	New York
10th	New Jersey
14th	Boston
15th	Hartford, CT
17th	Rochester, NY
21st	Chicago
22nd	Kansas City, MO
23rd	St. Louis, MO
24th	Minneapolis, MN
29th	Phoenix
31st	Las Vegas (a.m. only)

August:

4th	Washington, D.C.
5th	Washington, D.C.
6th	Philadelphia, PA
8th	Pittsburgh
11th	Atlanta
12th	Ft. Lauderdale
13th	Orlando
14th	Greensboro, NC
15th	Memphis
19th	Tulsa, OK
20th	Dallas, TX
21st	Houston, TX
25th	Cleveland, OH
26th	Columbus, OH
27th	Indianapolis, IN
28th	Detroit, MI



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6112 Price List

<u>Pg</u>	<u>Pt#</u>	<u>Description</u>	<u>Group 1</u>	<u>Group 2</u>	<u>Group 3</u>	<u>Group 4</u>
1	D6112	Control/Communicator	162.00	159.00	154.00	150.00
1	D6112M	Control/Communicator	145.00	143.00	138.00	134.00
1	D610	Command Center	24.75	24.50	23.75	23.00
1	D620	Command Center	37.75	37.00	36.00	35.00
1	D630	Command Center/Zone Exp.	48.75	48.00	46.50	45.00
1	D640	Zone Expander	48.75	48.00	46.50	45.00
1	D101	Lock & Key Set	2.00	2.00	2.00	2.00
1	D103B	Resistor, 8.2K ohm	.10	.10	.10	.10
1	D104F	Resistor, 1.8K ohm	.10	.10	.10	.10
2	D105BL	Resistor, 1000 ohm	.10	.10	.10	.10
2	D105F	Resistor, 1000 ohm	.10	.10	.10	.10
2	D110	Tamper Switch	2.75	2.75	2.75	2.75
2	D126	Battery	21.00	21.00	21.00	21.00
2	D126-8	Package of eight batteries	160.00	160.00	160.00	160.00
2	D136	Plug-in Relay	3.50	3.50	3.50	3.25
2	D136-25	Plug-in Relays Pkg. 25	60.50	59.50	58.00	56.00
2	D161	Telephone Cord, 8'	4.25	4.25	4.25	4.00
2	D162	Telephone Cord, 2'	4.25	4.25	4.25	4.00
2	D163	Telephone Cord, 8' (t/r released)	4.25	4.25	4.25	4.00
2	D1625	Transformer (16.5 25VA)	6.00	6.00	5.75	5.75
2	D601	Mounting Kit for D610	10.00	10.00	10.00	10.00
2	D6103	D6112 Enclosure	16.00	15.75	15.25	15.00
2	D8103	D8112 Enclosure	24.00	23.75	23.00	22.25
2	D8108A	Attack Resistant Enclosure	50.00	49.00	47.75	46.25
2	D5100B	Bar Code Programmer	275.00	275.00	275.00	275.00
2	D5101	Wand Assembly	75.00	75.00	75.00	75.00
3	D5102	Wand Tip	3.00	3.00	3.00	3.00
3	D5103	Connector Cord	6.00	6.00	6.00	6.00
3	D5104	Global Bar Code Sheet	8.00	8.00	8.00	8.00
3	D5108	Programmer Carrying Case	20.00	20.00	20.00	20.00
3	L109	RMA Tags	-	-	-	-
3	L208	Residential Security Survey	10.00	10.00	10.00	10.00
3	L209	Prospectus Flip Chart B'dr	20.00	20.00	20.00	20.00
3	L214	Presentation Folder	15.00	15.00	15.00	15.00
3	L218	A New Signaling Tech.	35.00	35.00	35.00	35.00
3	L237	D610 User's Guide	5.00	5.00	5.00	5.00
3	L241	D620/630 User's Guide	5.00	5.00	5.00	5.00
3	L246	D6112 Residential Brochure	10.00	10.00	10.00	10.00
3	L247	D6112 Commercial Brochure	10.00	10.00	10.00	10.00
3	L252	Program/Account Record Sheet	10.00	10.00	10.00	10.00
3	L318	Cassette Album	40.00	40.00	40.00	40.00
3	L319	Cassette Album w/manual	55.00	55.00	55.00	55.00
3	L320	Video Marketing	120.00	120.00	120.00	120.00
3	L6112	D6112 Specification Sheet	2.50	2.50	2.50	2.50
4	D9300C	Remote Programmer Pkg.	2000.00	2000.00	2000.00	2000.00
4	D9399	Remote Programmer Update	250.00	250.00	250.00	250.00